

# Company information

Continues to communicate innovative  
information for more than 100 years,  
Kosakai aspires to ensure relationship  
between customers.

**KOSAKAI CHEMICAL INDUSTRY CO., LTD.**

11/2023



## Message from CEO



Kosakai started its business in 1918 and registered as Kosakai Chemical Industry Co., Ltd. in 1947.

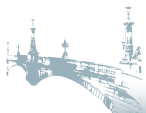


At the beginning, we started our business as the medical products wholesaler, however, with the development of the food industry after the world war II, we changed to our business that mainly deals food additives. Currently, our services are focusing on food industry related products, accordingly we are dealing with a wide range of customers in the food manufacturing industry.

We also have focused on sales activities where we meet and exchange information directly with customers who are engaged in food manufacturing. To establish relationship between our customers, we believe that developing high-quality employees with plenty knowledge and experiences is an important mission for us.

The current food industry has changed so rapidly, and general consumers' eyes have become stricter. In such circumstances, we will continue to make efforts to provide accurate and innovative information and products related to the food materials and food additives focusing on compliance as well as safety and security of the products.

CEO



## Corporate Creed



### Quality, Character, and Dignity

#### 1. Provide products with "high quality"

Kosakai discovers and selects high quality products, provides accurate information to the customers. Kosakai's main phone number "4701" means "high quality product is the best product" in Japanese.

#### 2. Cultivate employees' "character"

Kosakai's employees behave fairly, not arrogantly, humbly, and respect customers, suppliers, supervisors, subordinates, and colleagues.

#### 3. Strengthen Company's "dignity"

Kosakai fosters trust from society.



## Company outline



Company name	Kosakai Chemical Industry Co., Ltd.																	
Establishment	June, 1918																	
Month of Registration	October, 1947																	
Capital	40,000,000 JPY																	
Yearly sales	12,134,021,000 JPY (as of end of March,2023)																	
Fiscal term	End of March (once a year)																	
Number of employees	51 (as of end of March, 2023)																	
Directors	<table><tr><td>CEO</td><td>Yuichiro Kosakai</td></tr><tr><td>Managing director (Manager of the sales department)</td><td>Hirohito Kosakai</td></tr><tr><td>Director (Manager of the operation department)</td><td>Akihito Takahashi</td></tr><tr><td>Corporate auditor</td><td>Chihiro Aoki</td></tr><tr><td>Executive officer (Administration manager)</td><td>Nobutaka Ichise</td></tr><tr><td>Executive officer (Manager of the corporate planning office)</td><td>Takashi Iijima</td></tr><tr><td>Executive officer (Manager of the public relation office, Pharmacists)</td><td>Hitomi Kosakai</td></tr><tr><td>Executive officer (Manager of the Quality Assurance)</td><td>Tatsu Ujiie</td></tr></table>		CEO	Yuichiro Kosakai	Managing director (Manager of the sales department)	Hirohito Kosakai	Director (Manager of the operation department)	Akihito Takahashi	Corporate auditor	Chihiro Aoki	Executive officer (Administration manager)	Nobutaka Ichise	Executive officer (Manager of the corporate planning office)	Takashi Iijima	Executive officer (Manager of the public relation office, Pharmacists)	Hitomi Kosakai	Executive officer (Manager of the Quality Assurance)	Tatsu Ujiie
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Business description	<div><div>1. Sales of foods, food additives and alcohol</div><div>2. Manufacture and sales of pharmaceuticals, quasi drugs, chemical industrial chemicals, reagents, and fragrances</div><div>3. Sales of physical and chemical equipment and hygiene supplies</div><div>4. Undertake construction of water supply and wastewater treatment facility</div><div>5. Sales of synthetic resin product</div><div>6. Sales of food packing machinery</div><div>7. Sales of food processing machinery</div><div>8. Leasing of real estate</div><div>9. All other business incidental to the above items</div></div>																	



## Our history

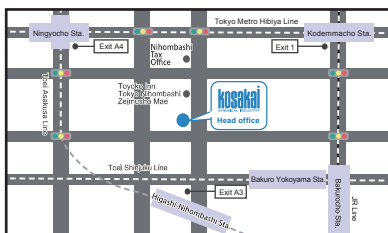


June 1918	Started medical products wholesale business
October 1947	Registered Kosakai Chemical Industry Co., Ltd.
November 1960	Relocated head office to Nihonbashimuromachi, dealt with food additives and food packing materials
April 1971	Established Osaka office
October 1987	Increased capital amount to 40million yen
April 1991	Established Shizuoka office
September 2015	Moved head office to Nihonbashitomizawacho
June 2018	100th anniversary
May 2023	Established Fukuoka sub-office





## Access

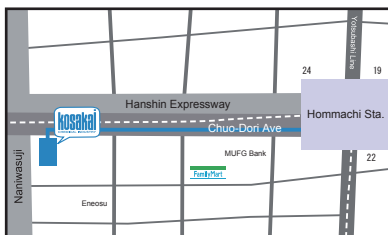


### Head office

KCI building, 11-7 Nihonbashitomizawacho, Chuo-ku, Tokyo, Japan 1038313

TEL +81-3-3662-4701

FAX +81-3-3662-9657

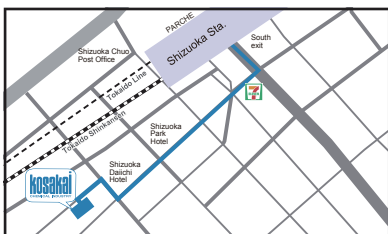


### Osaka office

Nishimotocho-chuo building 9F, 1-13-13 Awaza, Nishi-ku, Osaka, Japan 5500011

TEL +81-6-6543-4701

FAX +81-6-6531-0699



### Shizuoka office

2F, 8-29 Izumicho, Suruga-ku, Shizuoka, Japan 4228066

TEL +81-54-686-4701

FAX +81-54-202-8071



### Fukuoka sub-office

Best Amenity Tenjin building 7C, 4-4-26 Tenjin, Chuo-ku, Fukuoka, Japan 8100001

TEL +81-91-737-4701



## Our business



As the best partner of customers,  
our solutions quickly solve food manufacturing  
related challenges.

### Reliance

- Reliance and results that has been won for 100 years
- Providing our service honestly while complying laws and regulations, supporting customer's business with fair price

### Achievement

- Providing various products with quick and flexible solutions
- Serving accurate and innovative information and products
- Establishing best workflow with our suppliers

### High quality

- Providing services with many food-related qualified staffs
- Proposing solutions that meet the needs of the time with experienced, successful staffs
- Serving with plenty knowledge as the food specialized trading company

## Our products

Our main businesses are following

### 〈Featured products〉

1. Peracetic acid (PAA) The bactericide
2. Products for preventative measures against COVID
3. SDGs conscious products

### 〈Our products by categories〉

- |                                  |                          |                        |                      |
|----------------------------------|--------------------------|------------------------|----------------------|
| 1. Food additives                | 2. Seasonings            | 3. Sweetener           | 4. Spice             |
| 5. Starch                        | 6. Protein               | 7. Liquor              | 8. Batter / Powder   |
| 9. Vegetable processed product   | 10. Health food material | 11. Alcohol            | 12. Total sanitation |
| 13. Physics and chemistry supply | 14. Oil                  | 15. Packaging material | 16. Other            |



# Our products



## Featured products

### 1. Peracetic acid (PAA) The bactericide

#### About peracetic acid(PAA)

Peracetic acid(PAA) is the bactericide which is approved as the food additive on October 2016.

### 2. Products for preventative measures against COVID

#### CO<sub>2</sub> ventilation environmental sensor

11 x 17" (A3) size wall-mountable CO<sub>2</sub> sensor

#### Non-contacting surface thermometer touch panel device

Easily installed device with temperature measurement error less than  $\pm 0.3^{\circ}\text{C}$ .

#### Partitions

Recyclable paper partitions, acrylic partitions and partitions made with PET.

#### Disinfection cloths

Nonwoven fabric soaked with alcohol preparations packed in the bucket-type container difficult to evaporate.

### 3. SDGs conscious products

#### Improve preservability



Extend time limits of Best before dates or expiry dates.

#### Improve deliciousness



Make foods taste better and improve appetites.

#### Utilize manufacturing by-products



#### Premixed preparations



Avoid raw material losses during manufacturing.

#### Nutritional Enhancer



Additives that enhance nutritional content.

#### Food Allergy Support



Proposals for food-allergy friendly products.



# Our products



## Our products by categories

<b>1. Food additives</b> <ul style="list-style-type: none"><li>• Sweetener</li><li>• Coloring</li><li>• Preservative</li><li>• PH adjuster</li><li>• Thickening stabilizer</li><li>• Antioxidant</li><li>• Enzyme</li><li>• Acidulant</li><li>• Emulsifier</li><li>• Strengthening agent</li><li>• Phosphate</li><li>• Fragrance</li><li>• Lye water</li></ul>	<b>2. Seasonings</b> <ul style="list-style-type: none"><li>• MSG</li><li>• Nucleic acid</li><li>• Yeast extract</li><li>• Fermented seasoning</li></ul>	<b>3. Sweetener</b> <ul style="list-style-type: none"><li>• Glucose</li><li>• Fructose glucose liquid sugar</li><li>• Sorbit</li><li>• Reduced malt syrup</li><li>• Powdered malt syrup</li><li>• Xylose</li><li>• Adjusted sugar</li><li>• Trehalose</li></ul>	<b>4. Spice</b> <ul style="list-style-type: none"><li>• White pepper</li><li>• Basil</li><li>• Black pepper</li><li>• All spice</li><li>• Garlic</li><li>• Ginger</li><li>• Clove</li><li>• Rosemary</li><li>• Oregano</li><li>• Paprika</li><li>• Various mixed spices</li></ul>
<b>5. Starch</b> <ul style="list-style-type: none"><li>• Processed starch</li><li>• Cornstarch</li><li>• Tapioca</li><li>• Potato</li><li>• Wheat</li></ul>	<b>6. Protein</b> <ul style="list-style-type: none"><li>• Soy protein</li><li>• Milk protein</li><li>• Pea protein</li><li>• Albumen</li><li>• Collagen</li><li>• Gelatin</li></ul>	<b>7. Liquor</b> <ul style="list-style-type: none"><li>• Refined sake</li><li>• Synthetic sake</li><li>• Wine</li><li>• Sweet sake (Mirin)</li><li>• Shochu</li><li>• Liqueur</li><li>• Chinese wine</li></ul>	<b>8. Batter / Powder</b> <ul style="list-style-type: none"><li>• Batter</li><li>• Powder</li></ul>
<b>9. Vegetable processed product</b> <ul style="list-style-type: none"><li>• Frozen</li><li>• Dried</li><li>• Paste and puree</li></ul>	<b>10. Health food material</b> <ul style="list-style-type: none"><li>• Various vitamins</li><li>• Various calcium</li><li>• Various minerals</li></ul>	<b>11. Alcohol</b> <ul style="list-style-type: none"><li>• Alcohol preparation</li><li>• Fermented alcohol</li><li>• Pharmacopoeia</li></ul>	<b>12. Total sanitation</b> <ul style="list-style-type: none"><li>• Cleaning disinfectant</li><li>• Sanitary materials</li><li>• Oxygen scavenger</li></ul>
<b>13. Physics and chemistry supply</b> <ul style="list-style-type: none"><li>• Physics and chemistry equipment</li><li>• Reagent</li><li>• Medium</li></ul>	<b>14. Oil</b> <ul style="list-style-type: none"><li>• Processed oil</li><li>• Olive oil</li><li>• Sesame oil</li><li>• Rapeseed oil</li><li>• Powdered oil</li></ul>	<b>15. Packaging material</b> <ul style="list-style-type: none"><li>• Standard bag</li><li>• Packing film</li><li>• Synthetic resin products</li><li>• Various packaging equipment</li></ul>	<b>16. Other</b> <ul style="list-style-type: none"><li>• Wastewater treatment facility construction</li><li>• Floor construction</li></ul>